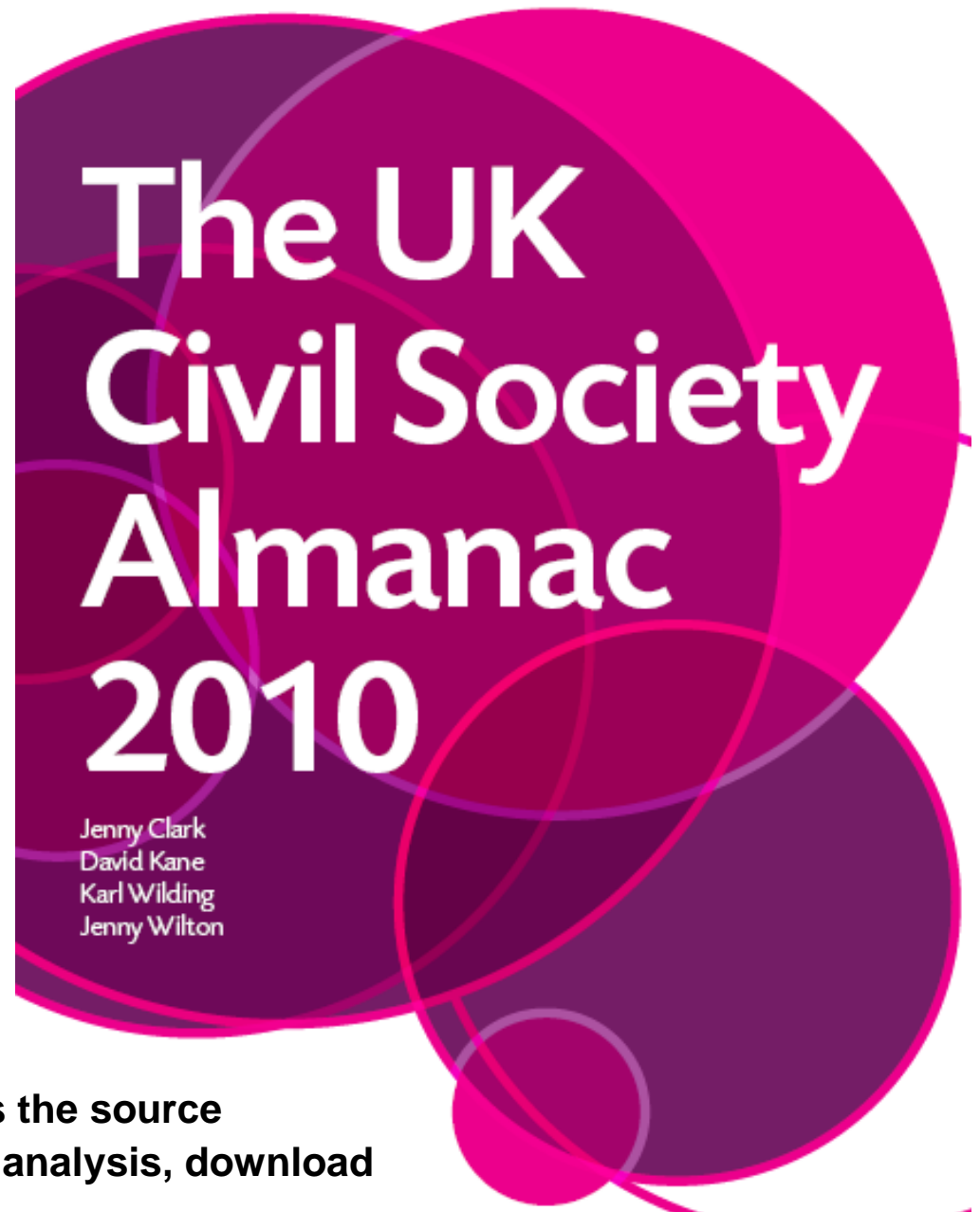


# The UK Voluntary Sector: funding and resources

Findings from the Civil  
Society Almanac 2010

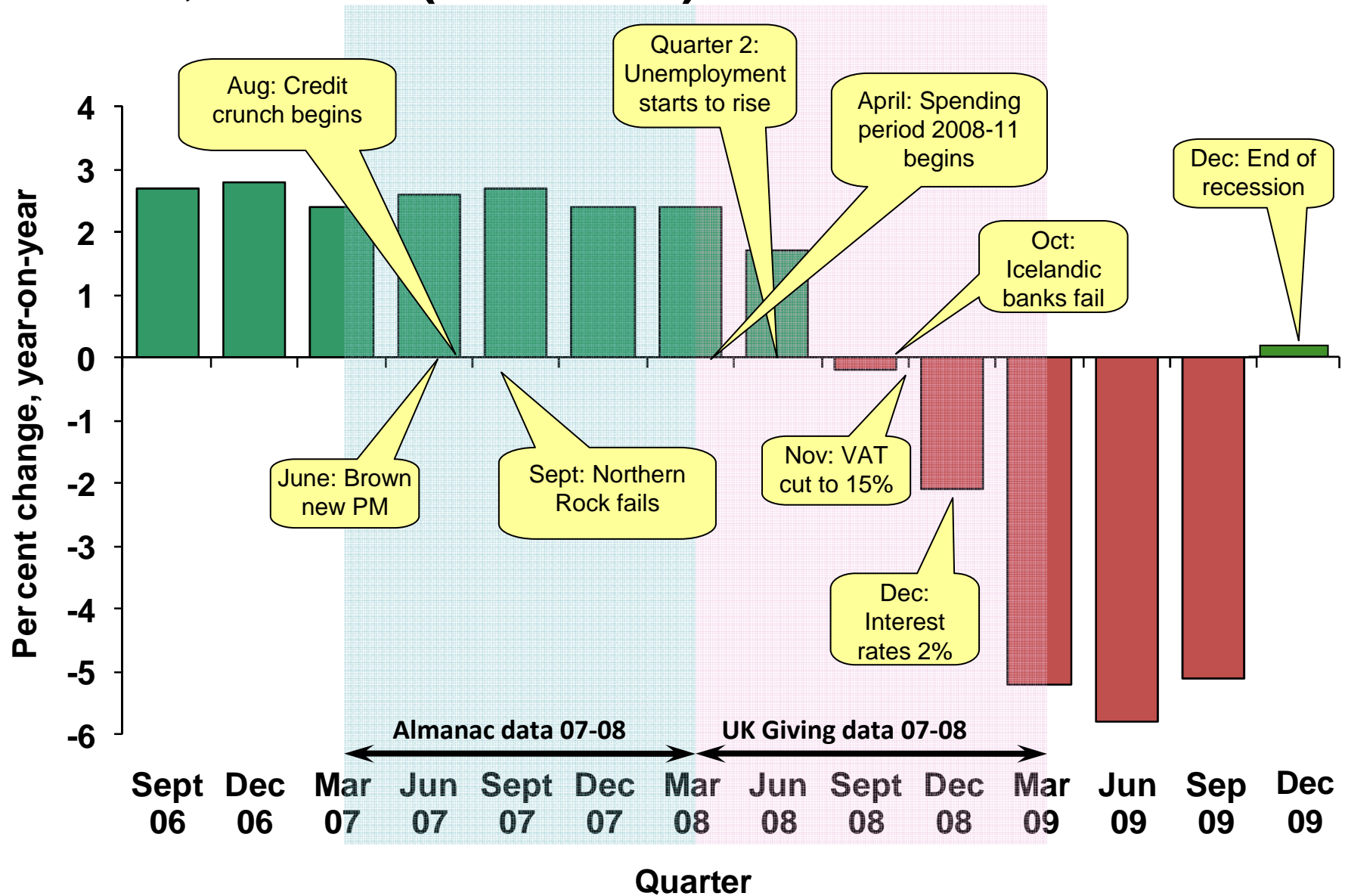


Twitter: **#almanac2010**

Feel free to share, but please cite NCVO as the source

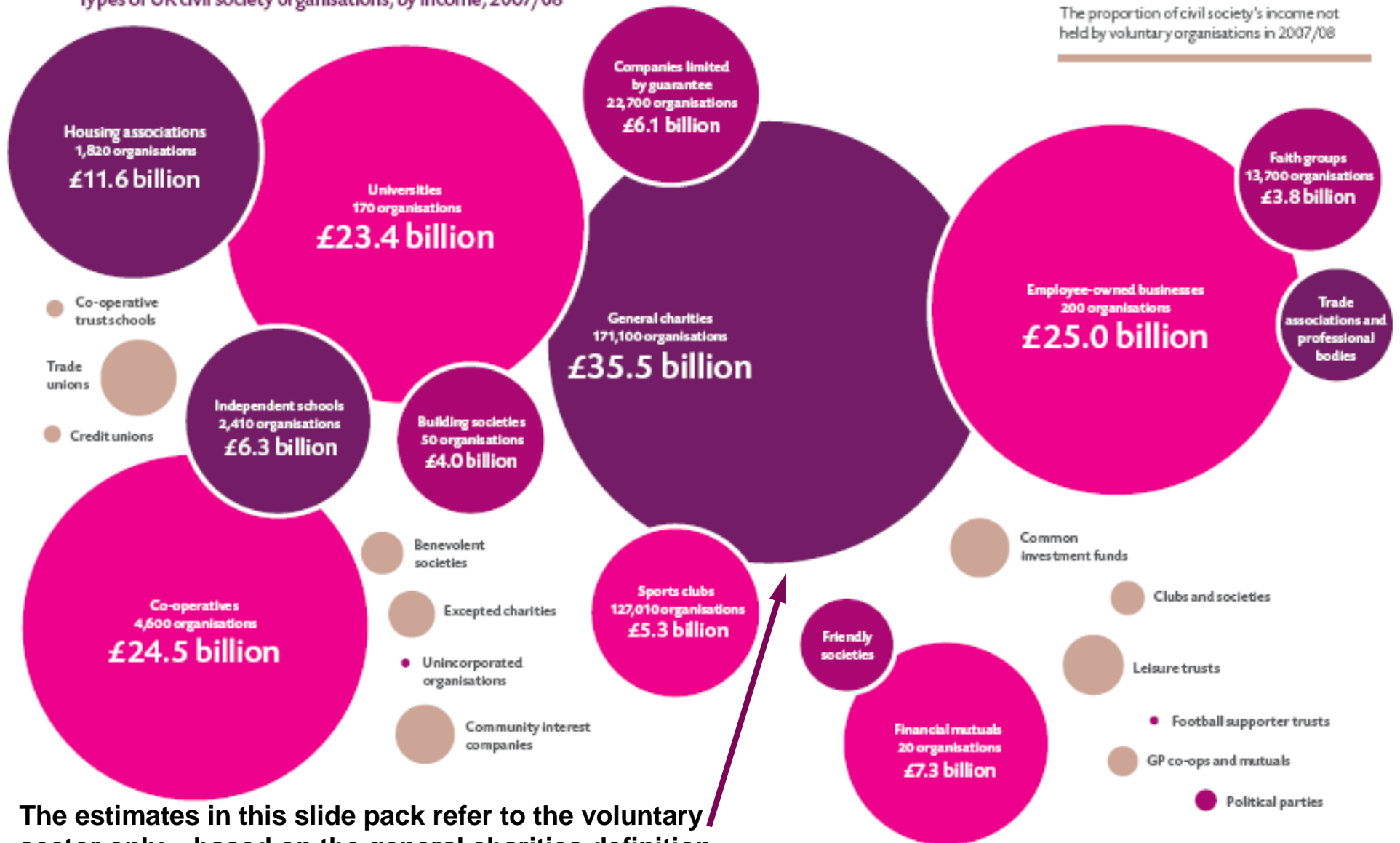
[www.ncvo-vol.org.uk/almanac](http://www.ncvo-vol.org.uk/almanac) - comment, analysis, download

# Most of our charities data cover the credit crunch, not the (technical) recession



# What is civil society?

Types of UK civil society organisations, by income, 2007/08

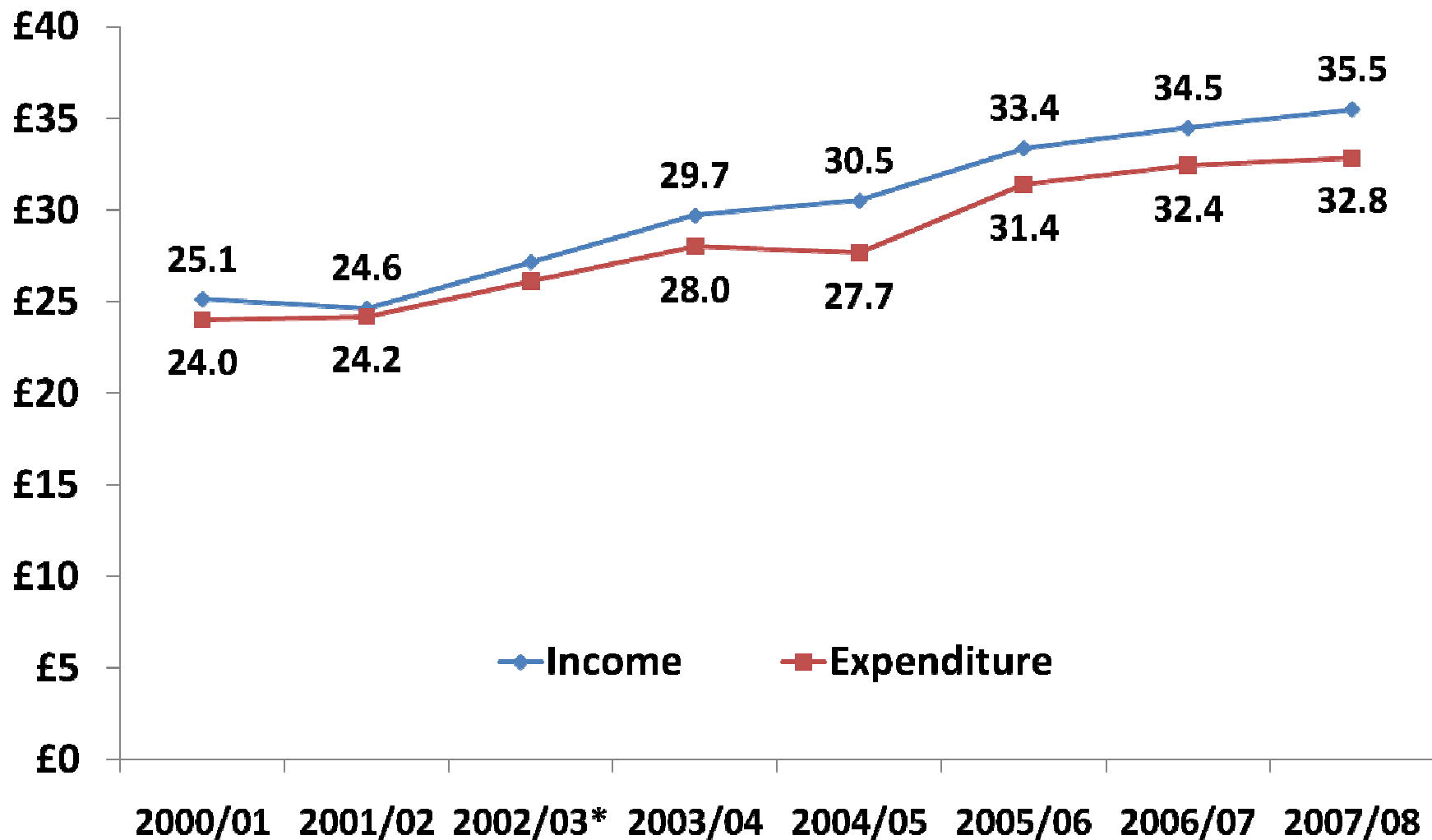


**77%**  
 The proportion of civil society's income not held by voluntary organisations in 2007/08

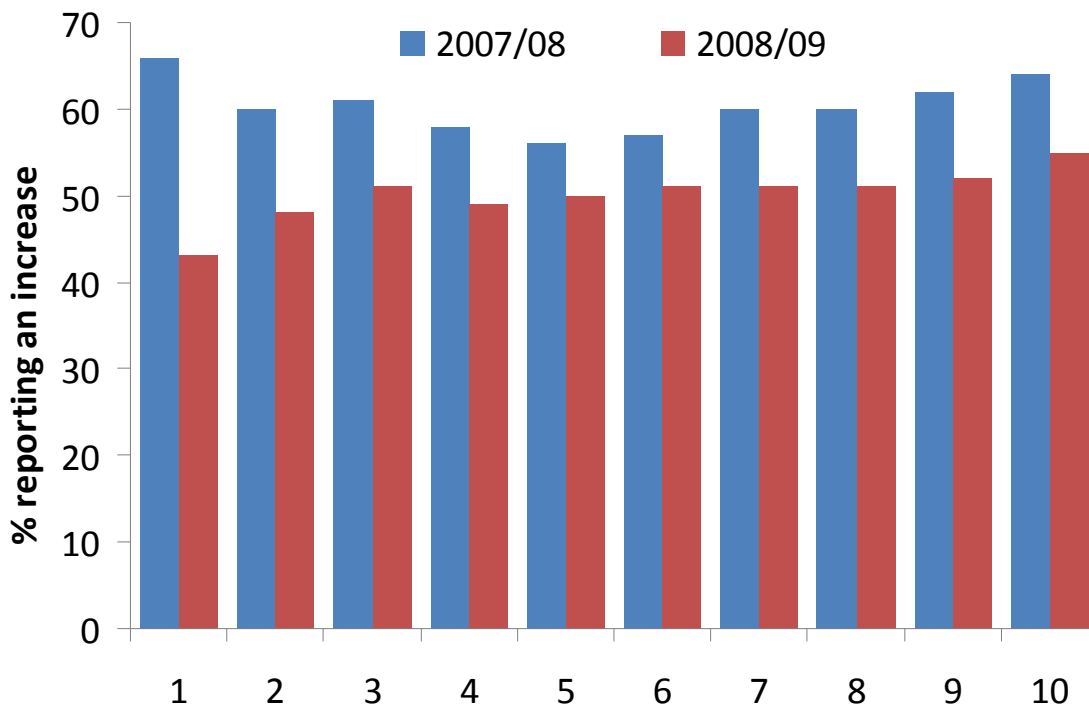
The estimates in this slide pack refer to the voluntary sector only – based on the general charities definition

# 1. Trends in aggregate funding

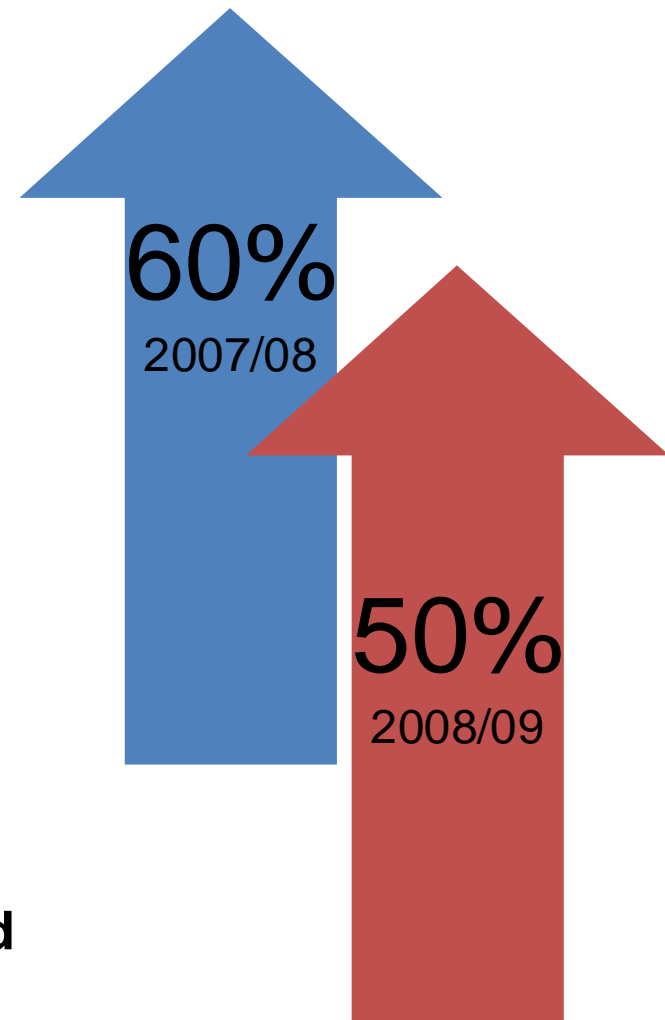
# The slowdown in expenditure growth may indicate activity levels have peaked...



# With early filers for 2008/09 confirming this...



**What % of organisations have reported an increase in income? (By decile)**



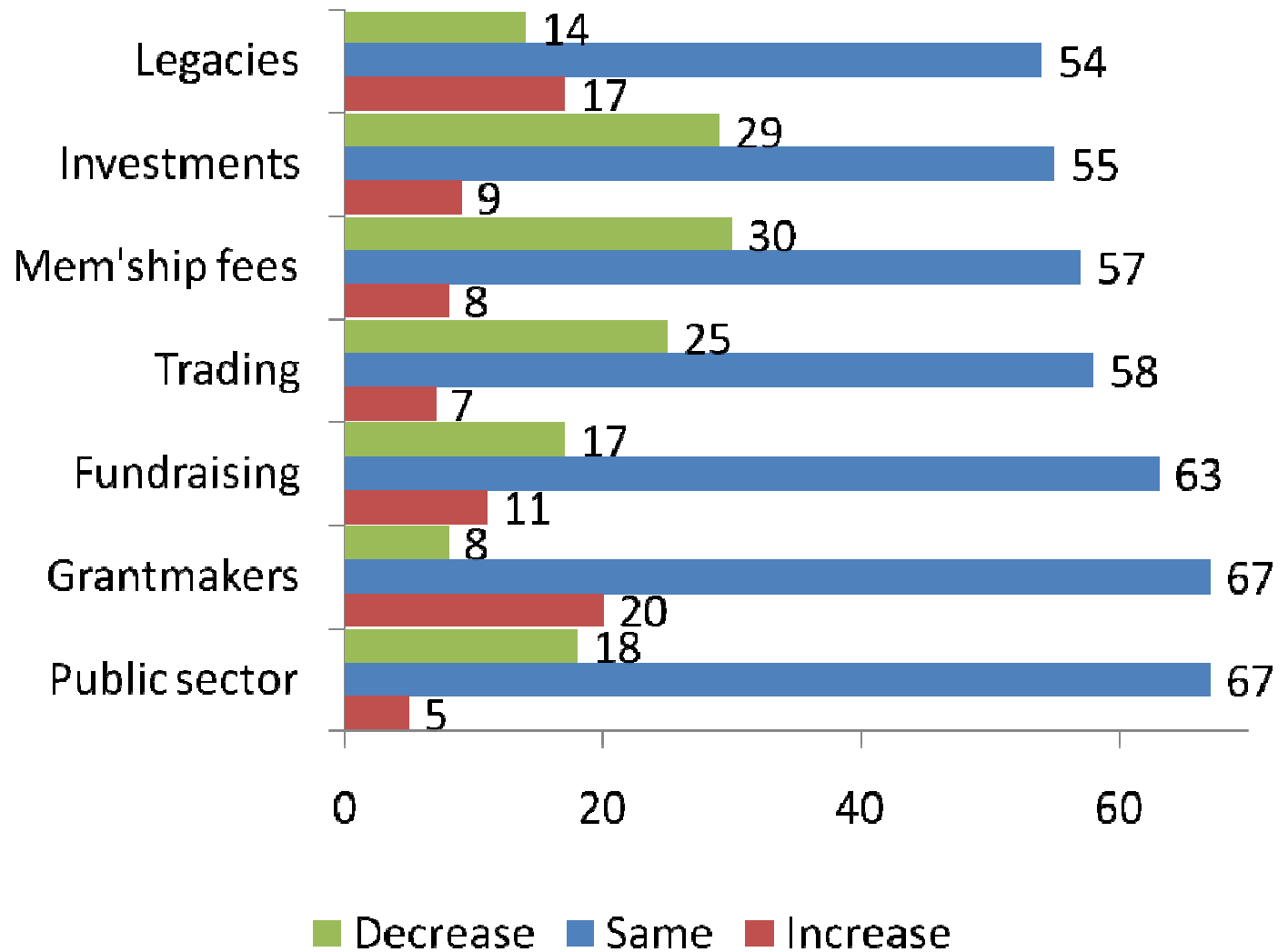
**All sample**

# Many expect no change in income in the short term...

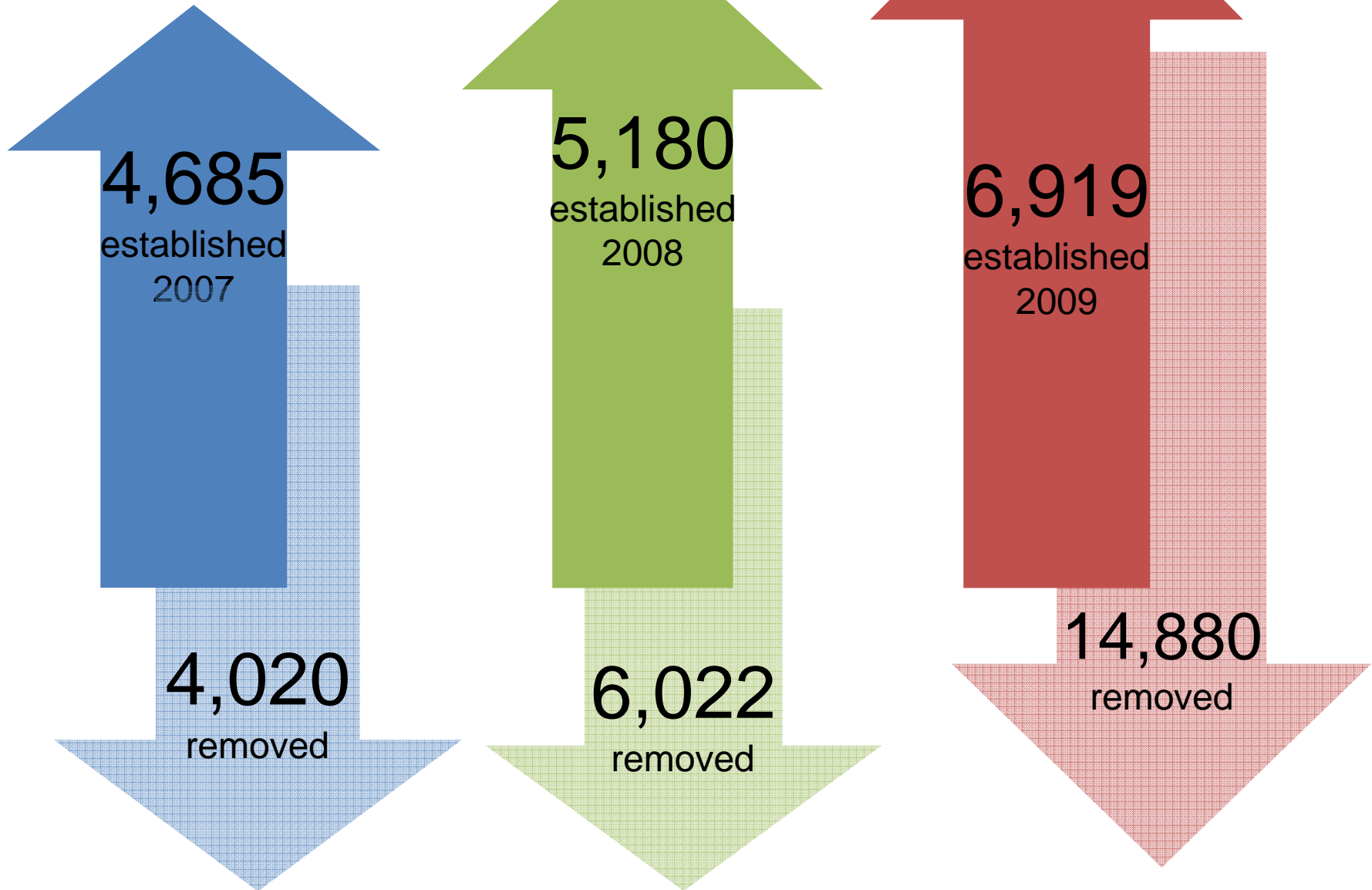


## Will income change over the next 12 months?

Charity Commission  
recession survey, August  
2009 (D/Ks excluded)



# Some of the increase is still driven by new establishments



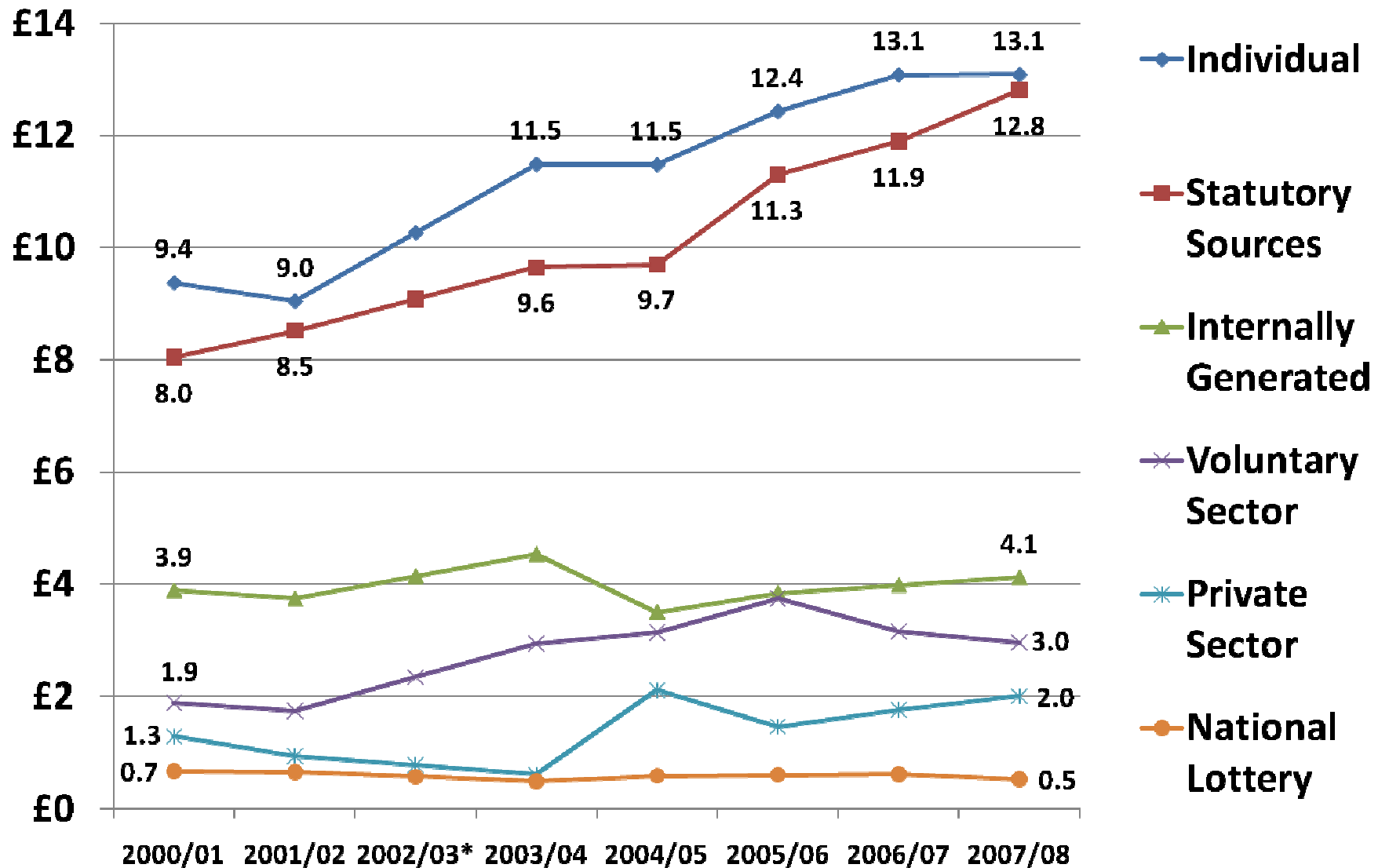


## Reflections #1

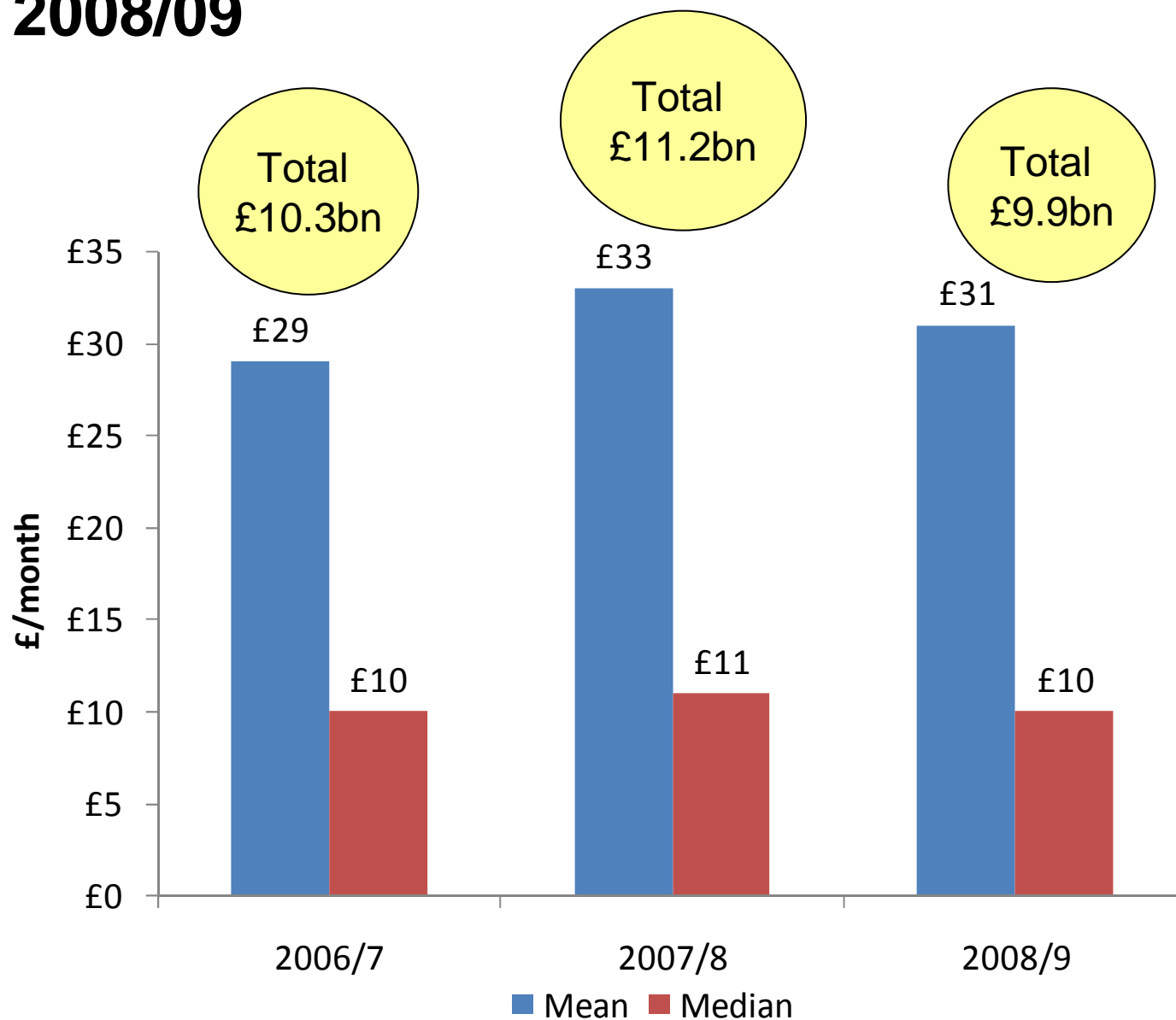
- The sector is still growing
- Competition for funds has not been diminished by widespread merger/closure
- Grant-makers most widely perceived as a future income opportunity

2. What is driving change in aggregate funding?

# How to grow by £10bn: donors + delivery



# Though charitable giving dipped by 11% in 2008/09

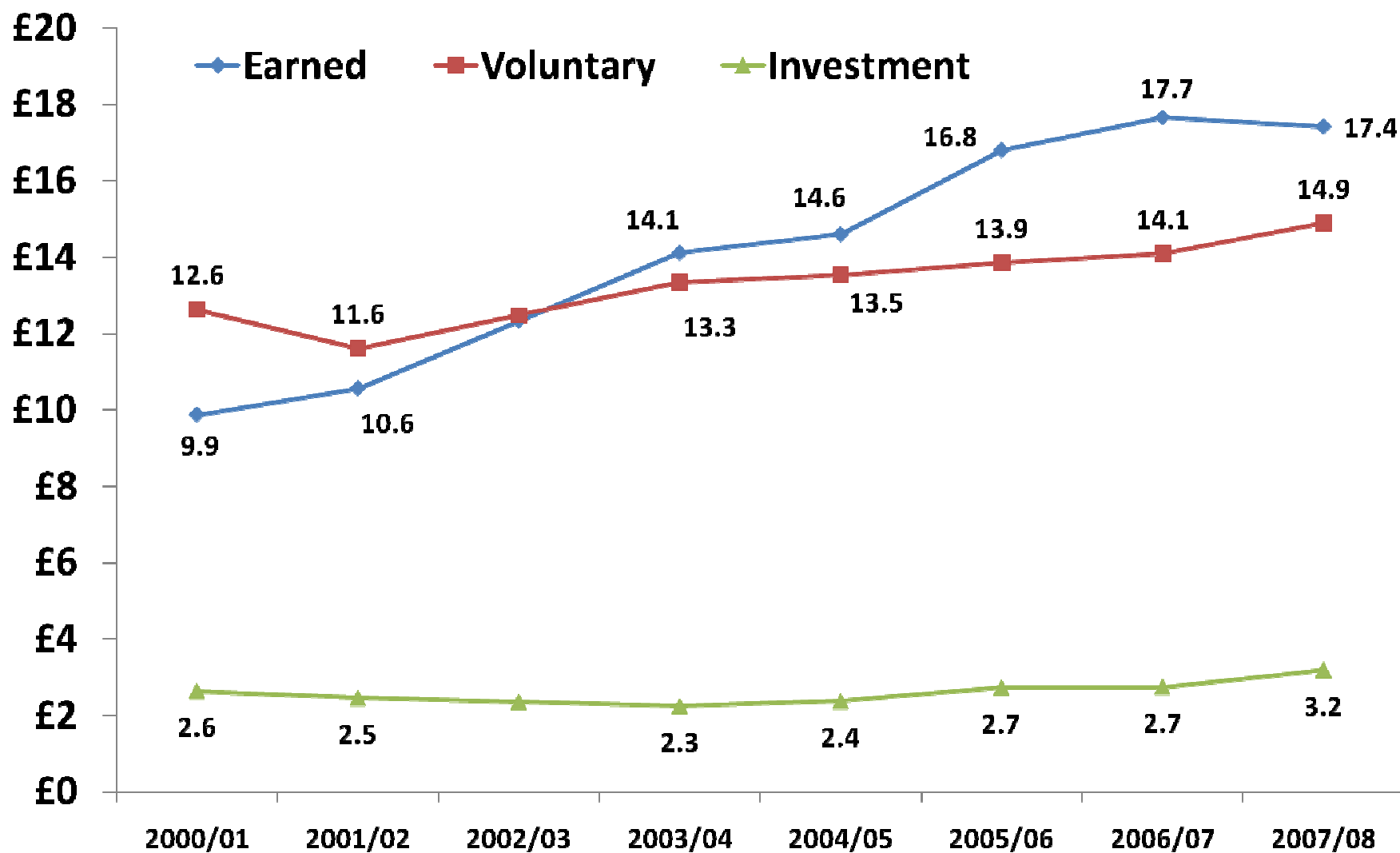


**Philanthropy dipped in 2007/08:**

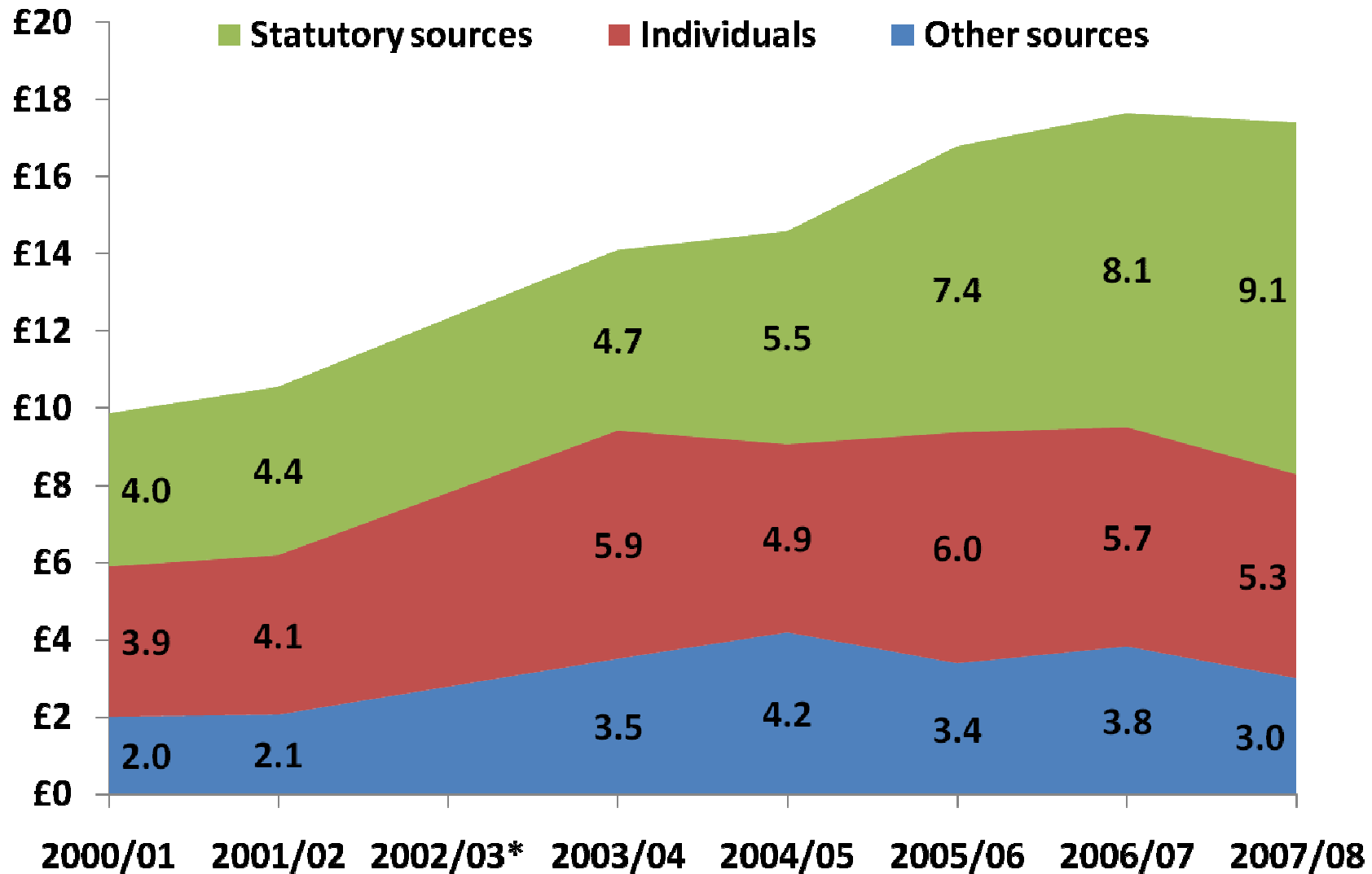
**£ million+ donations fell in value from £1.6bn to £1.4bn (13%)**

**Individual giving in the USA fell 6.3% in 2008**

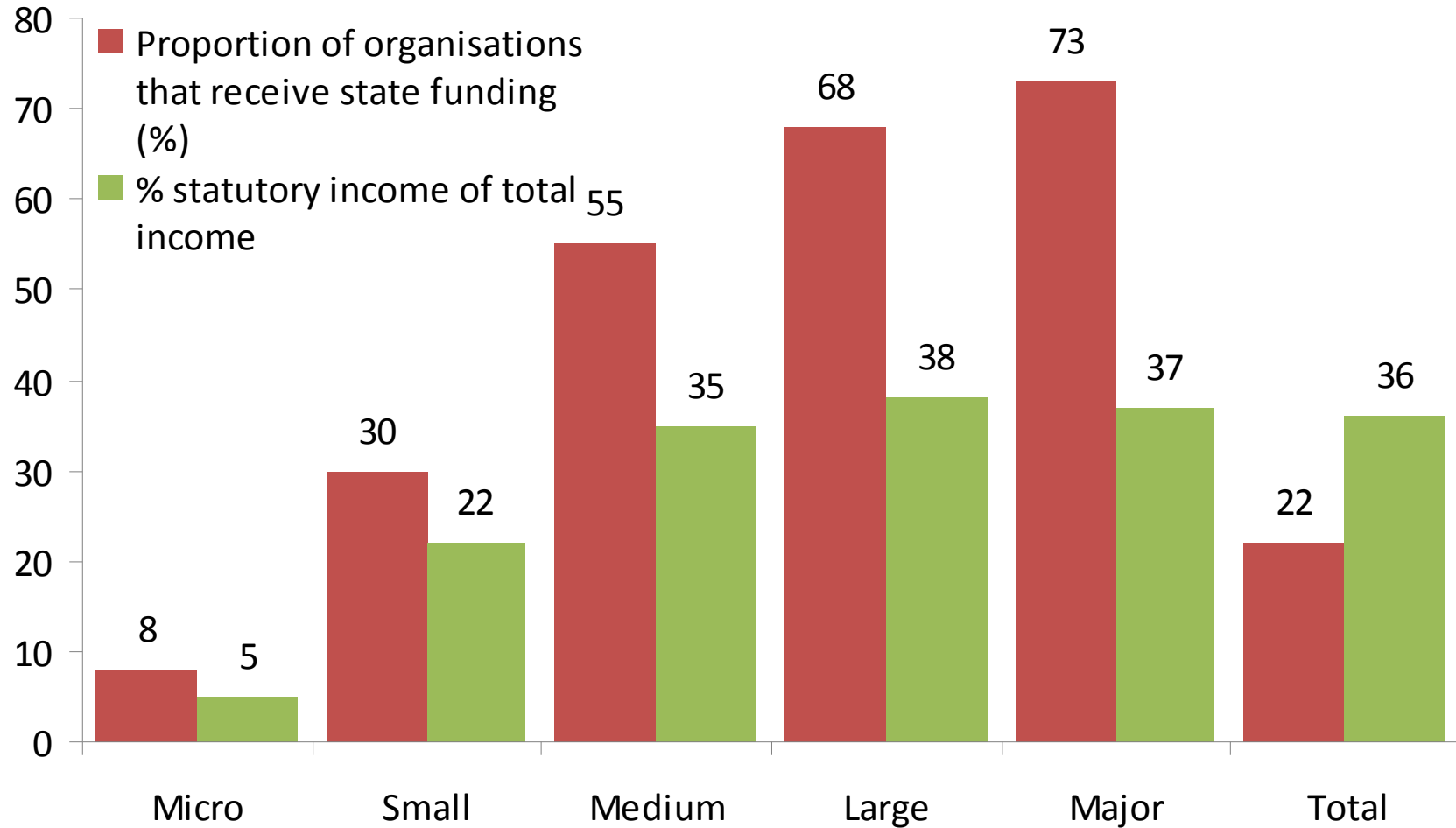
# Earned income



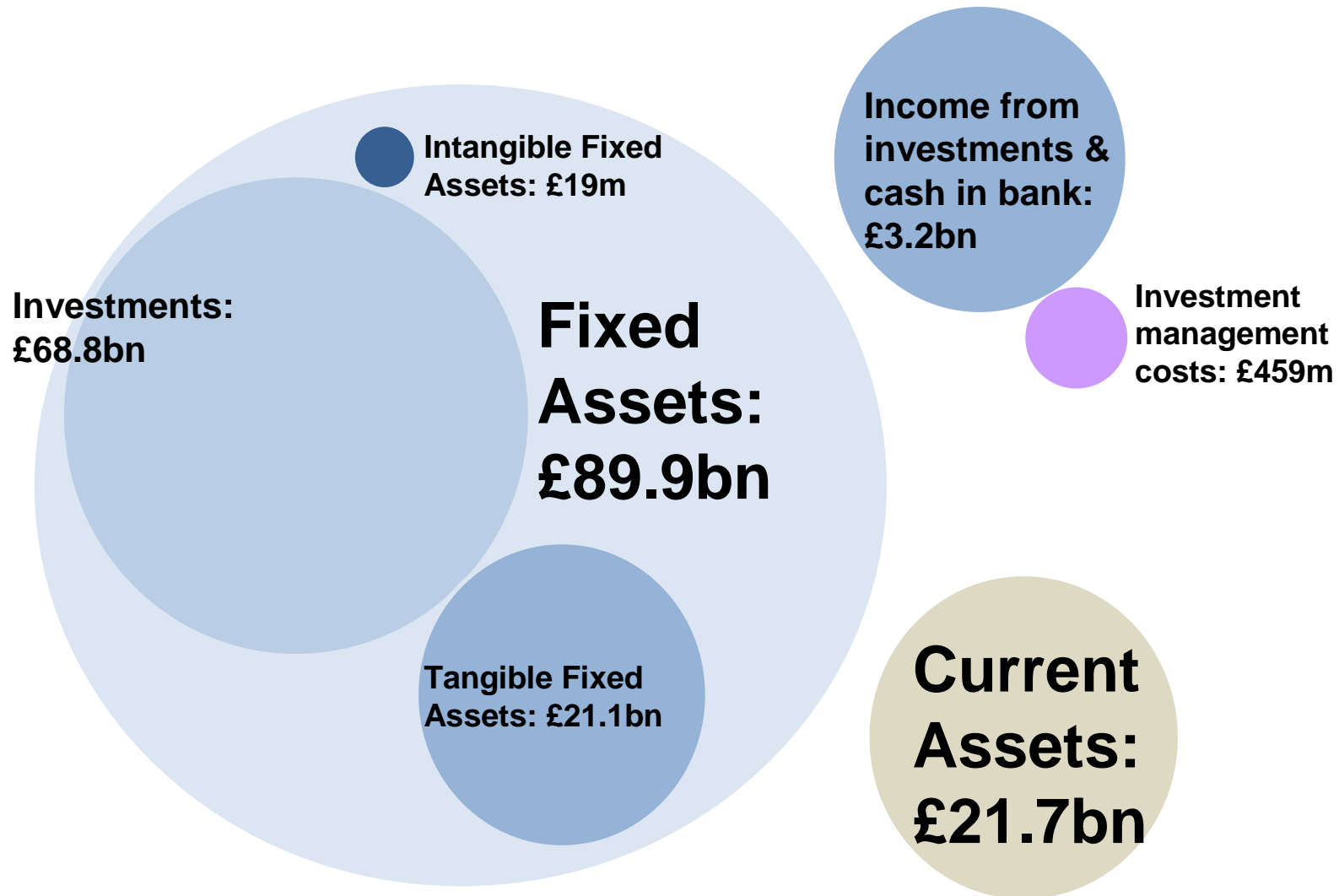
# Earned income only: contracts are driving growth, not sales to people/other sectors



# Statutory income = £12.8 billion

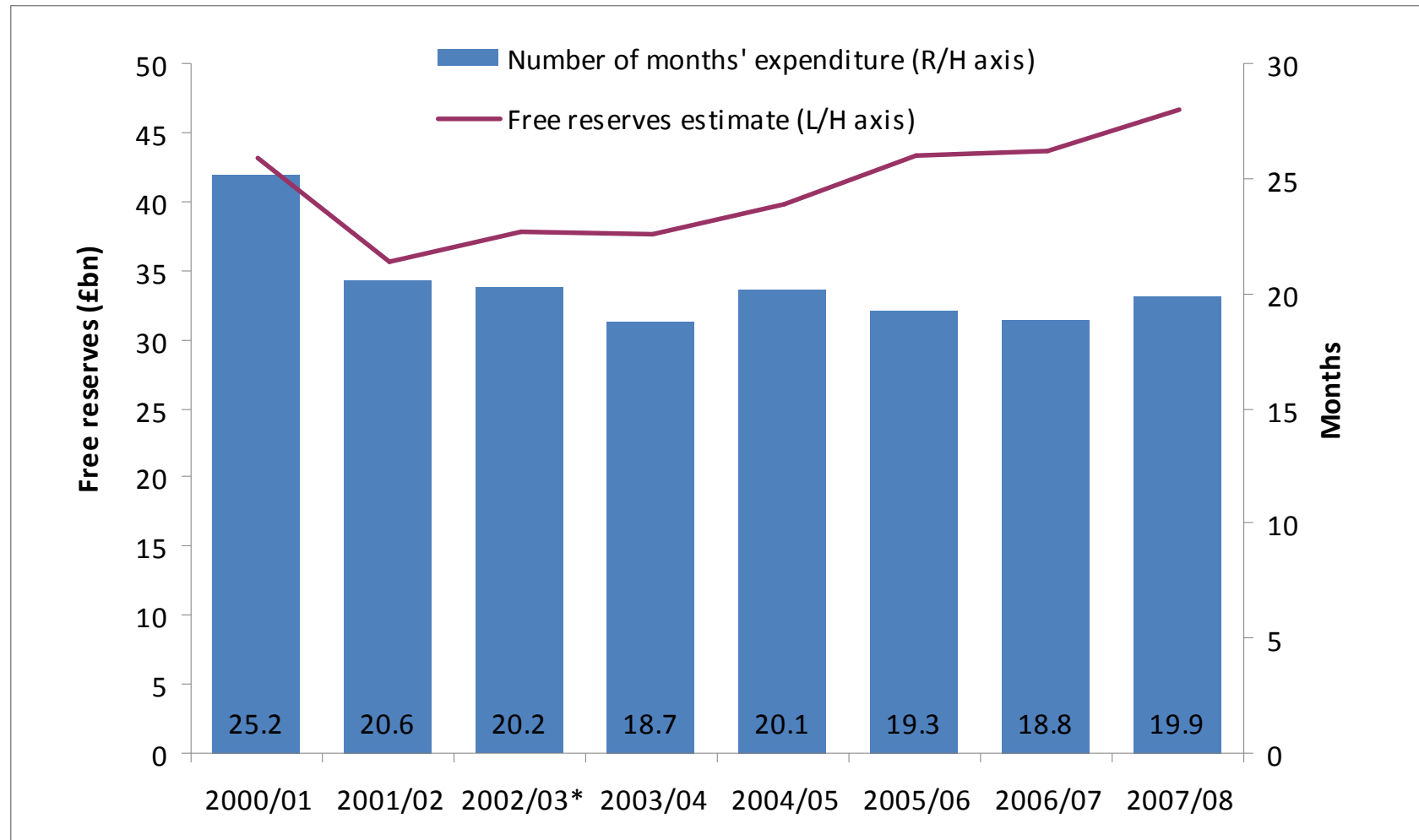


# Can we invest to generate more income?

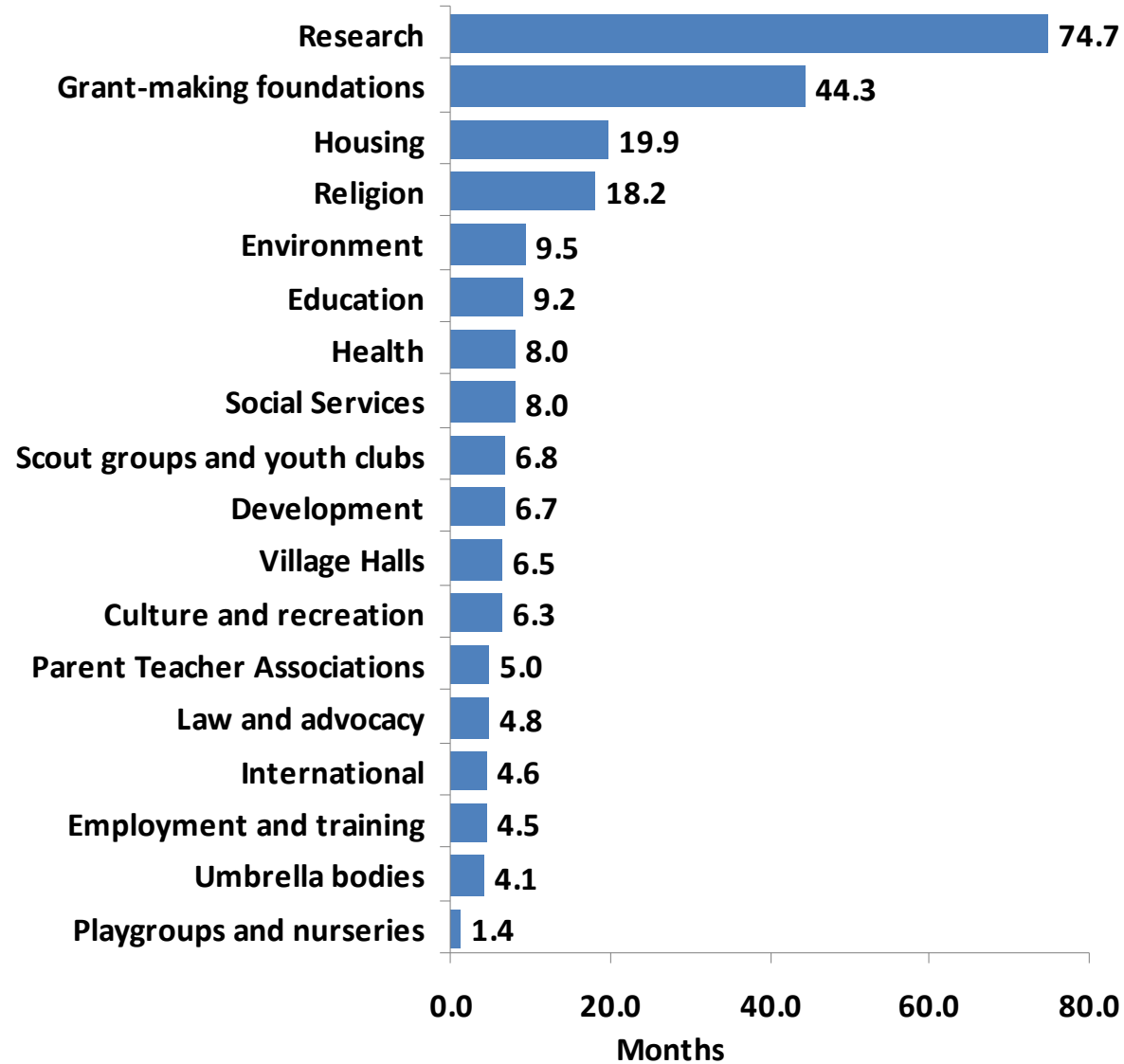




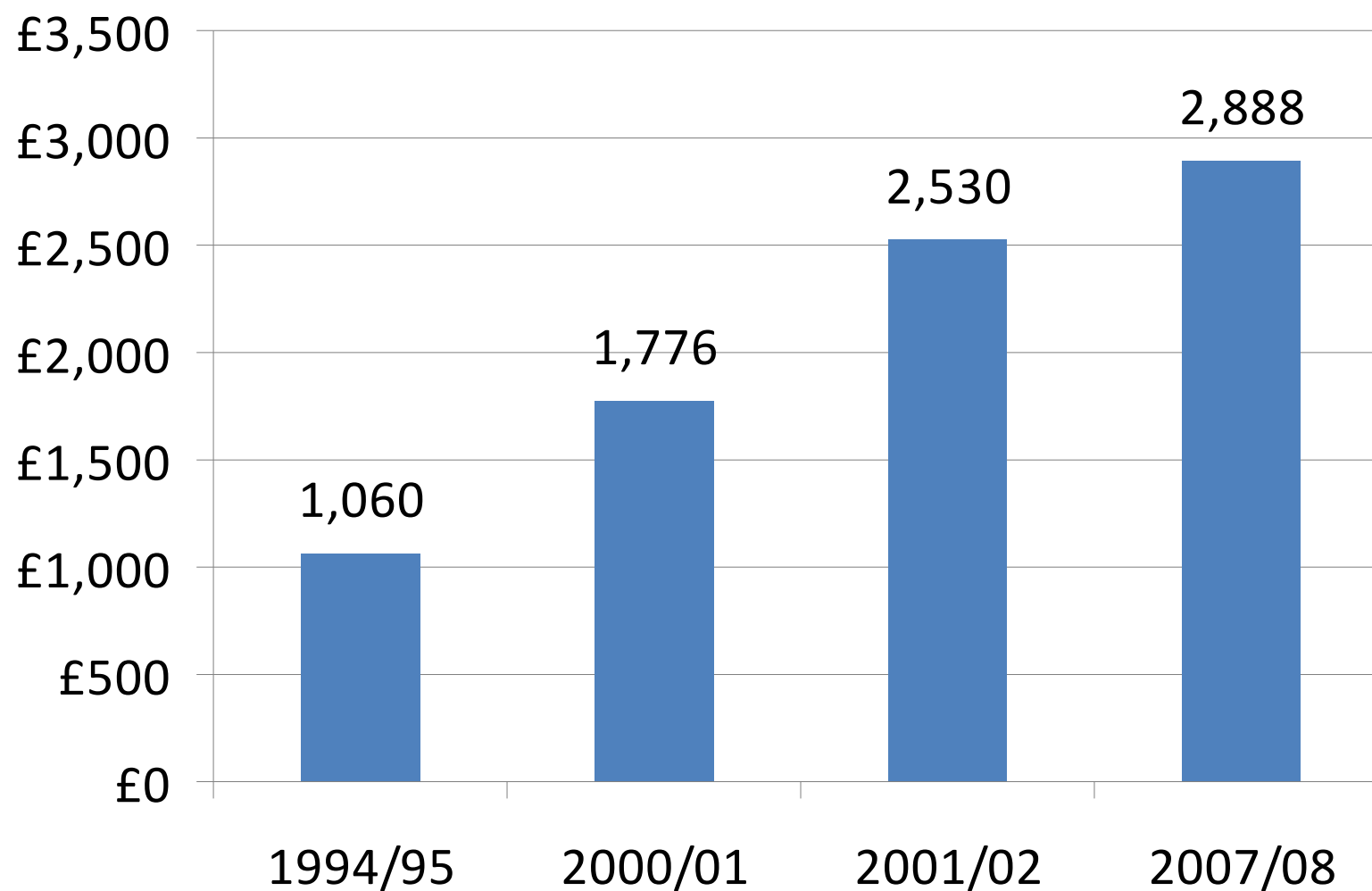
# Reserves



# Reserves



# Loan finance



## Reflections #2

- If statutory income growth reverses, are individual donations realistically the only large-scale alternative?
- If the organisations continue to grow in number, will the ‘minor’ sources grow with them?
- It’s difficult to ignore statutory fee income and its dominance of the funding landscape
- And what of prospects for earning income other than from the commissioners?

3. How is this aggregate funding shared-out?

**91,000 micro organisations**

 Income: £264m

**Income: £26.9 billion**

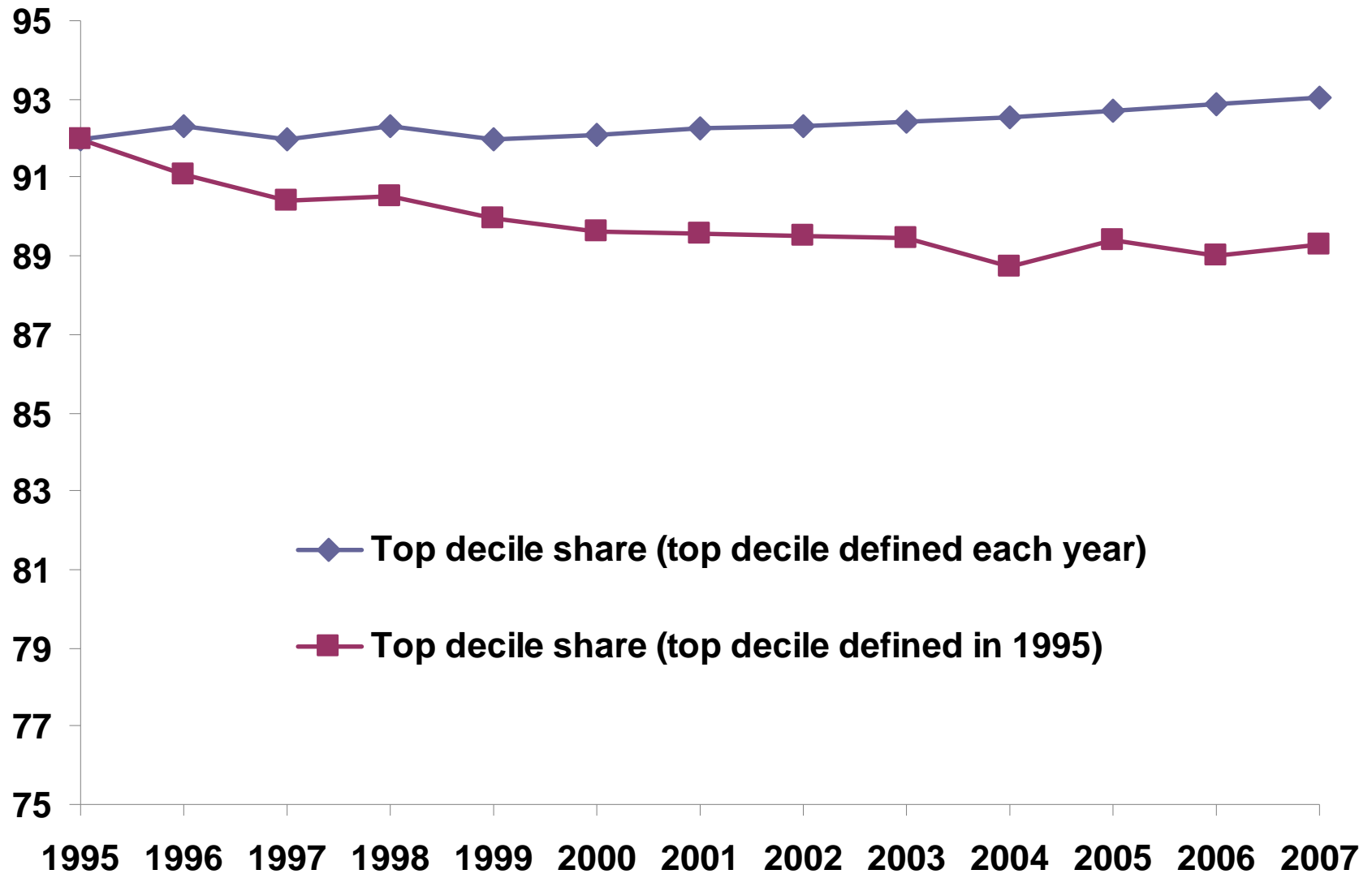
 4,566 major organisations

**75,000 small/  
medium  
organisations**

**Income:  
£8.4 billion**

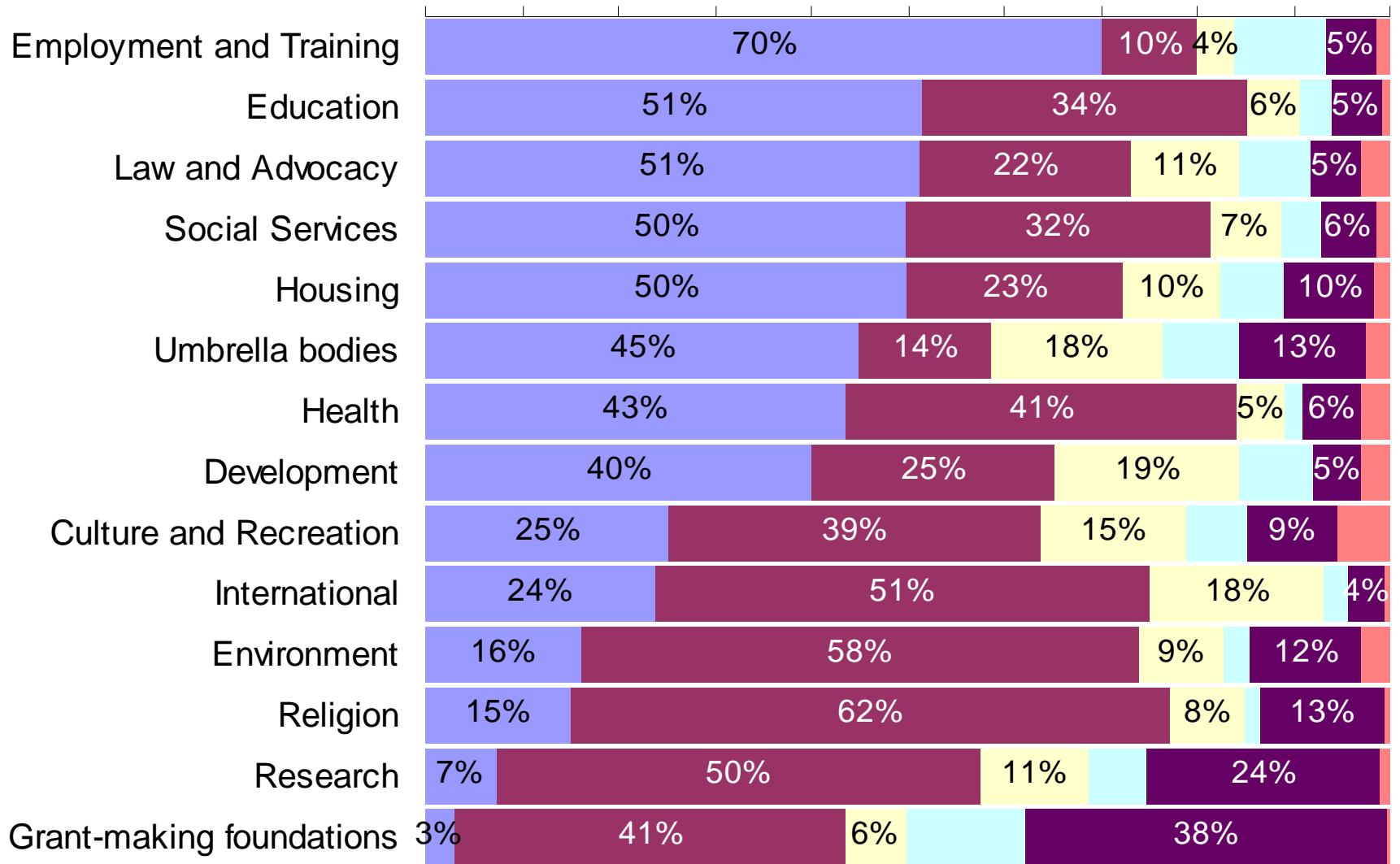
**Income is heavily  
skewed to the few...**

# But evidence might suggest that this is not getting any worse...

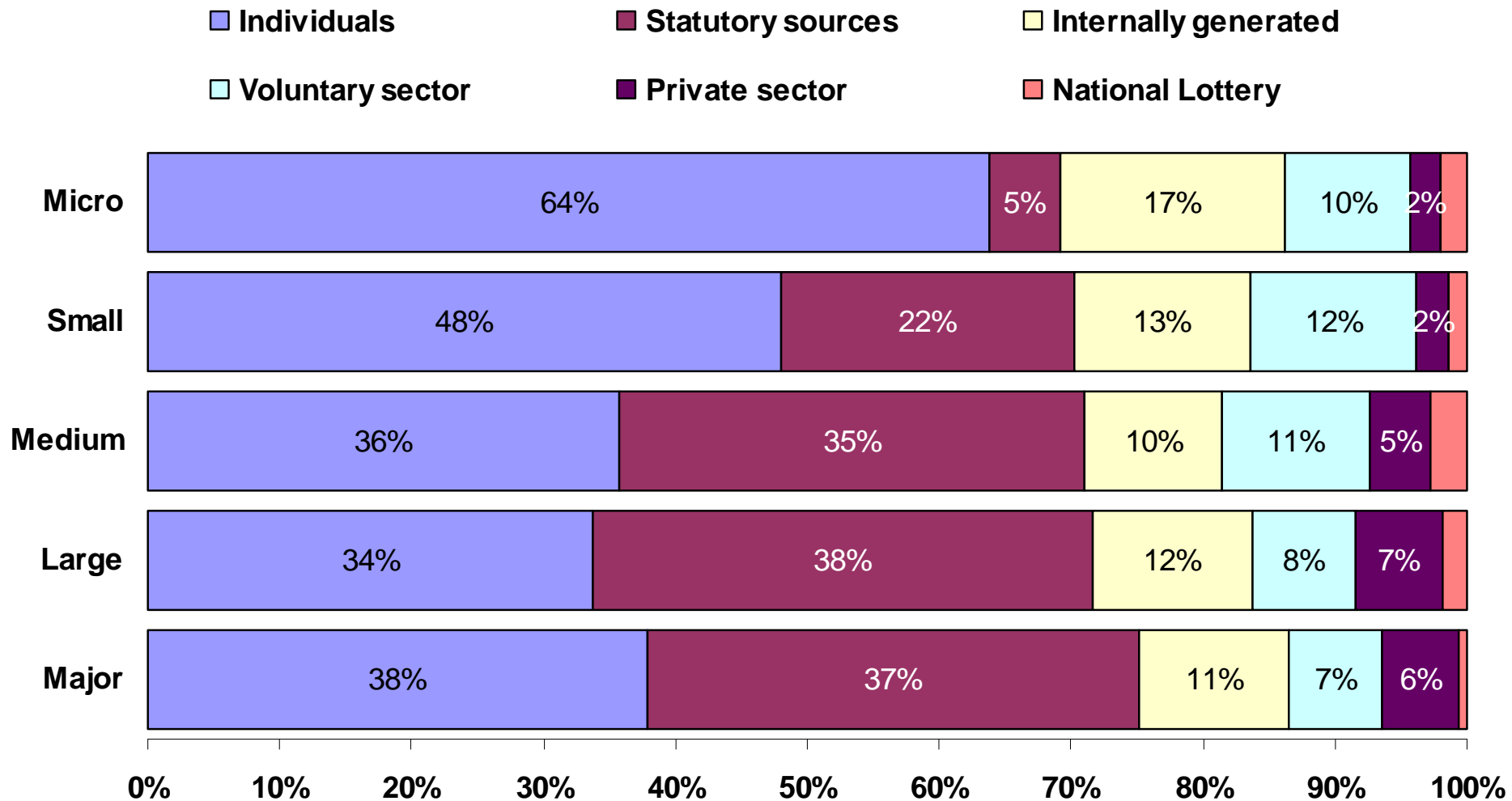




0% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100%







## Reflections #3

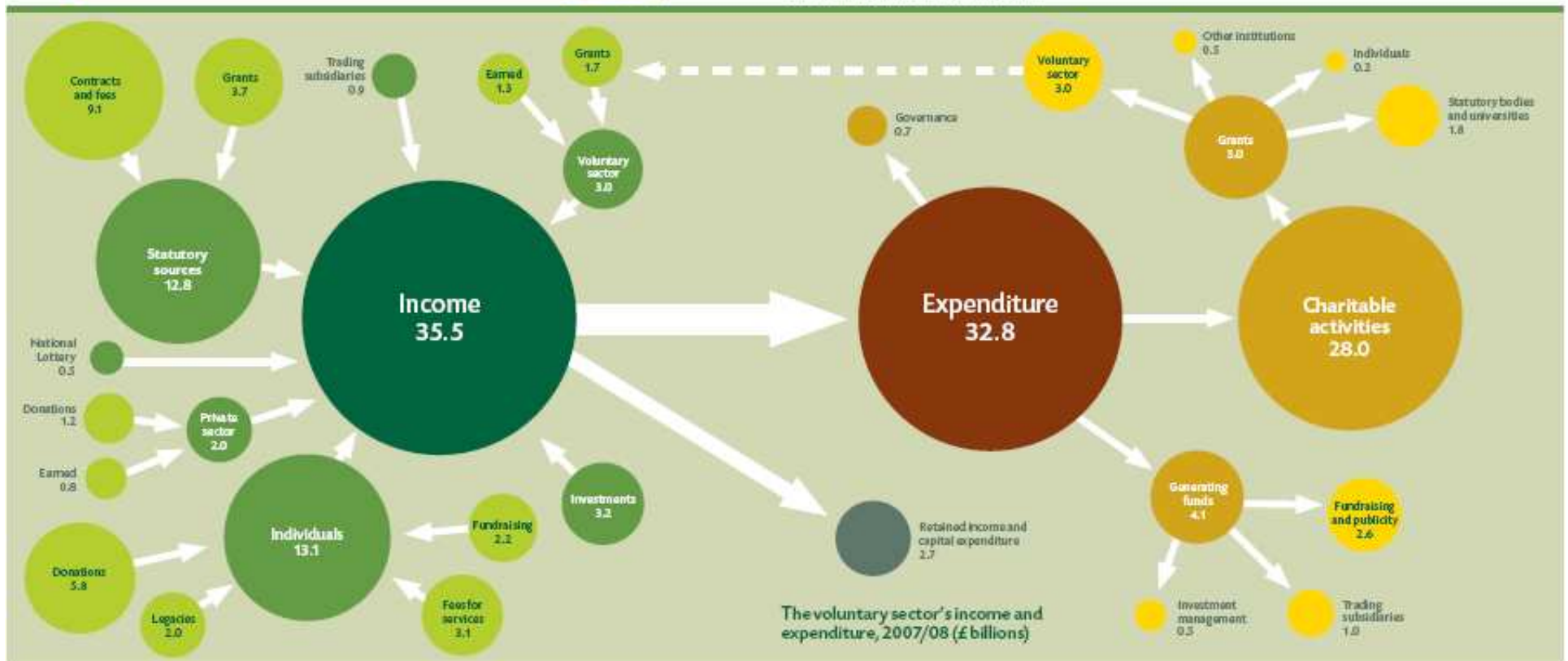
- All formal resources – income, assets, workforce – are heavily skewed towards the largest
- Although the public give more to large charities, micro/small organisations rely more on charitable donations
- Driving-up charitable giving in itself might not help these?

Question 13...

What is the voluntary sector's total income and expenditure?

**£32.8 BILLION**

Total current expenditure of the voluntary sector<sup>1</sup>



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